ROUND TABLE ON RESPONSIBLE SOY ASSOCIATION
ABOUT RTRS

The Round Table on Responsible Soy Association (RTRS) is a global multistakeholder organization created in 2006, in Switzerland, with more than 190 international members of the soy value chain (Producers; Industry, Trade and Finance; and Civil society—NGO).
The objectives are to promote the growth on production, trade, and use of responsible soy through cooperation with actors in and relevant to the soy value chain from production to consumption in an open dialogue with stakeholders including producers, suppliers, manufacturers, retailers, financial institutions, civil society organizations and other relevant actors, through:

- **RTRS Global Platform**: The commitment of the stakeholders involved in the value chain of soybean.
- **Tool**: The development, implementation, and verification of a global and holistic certification standard.
RTRS A MULTI-STAKEHOLDER & HOLISTIC TOOL
**RTRS Added Value**

**RTRS Multistakeholder and Holistic Standard**
- The decision-making process is based on consensus and a balance of power among all constituencies: Producers; Industry, Trade and Finance; and Civil Society.

**RTRS Producers are Audited by Independent Third Parties**
- Certification Bodies are independent and accredited (National Accreditation Organizations).
- The assessment is at farm level (no first Gathering Point) and risk base especially with regards deforestation. The audits are publicly announced and the assessment reports are published in the RTRS website.

**RTRS Certification and Verification System Requirements are Strong and Public**
- Since 2016 no conversion of any Natural Land is allowed: All land with natural, native vegetation, including, but not limited to, native forests - according to RTRS definition-, riparian vegetation, natural wetlands, grasslands, savannahs, prairies, cerrado and woodlands steep slopes, areas designated by law to serve the purpose of native conservation and/or cultural and social protection is protected.

**RTRS Zero Deforestation and Zero Conversion: All Natural Land is Protected**

**RTRS Production Standard**
- RTRS Ensures Responsible Social and Labour Conditions

**Producers are able to show - through assessment overseen by an accredited certification body - that their operations have not impacted on any native forests and natural land.**
SOURCING RESPONSIBLE SOY

- RTRS Credits
- RTRS Mass Balance
- RTRS Segregation
- RTRS non-GMO
- RTRS EU-RED (biofuels)
RTRS: A GLOBAL APPROACH

- 4.5 MILLION of certified soy
- OVER 7K certified producers
- OVER 2.8 MILLION RTRS materials sold
- OVER 180 MEMBERS
GLOBAL REACH

TONS
CREDIT & MASS BALANCE PRODUCTION

Out of the 4.5 millions tons of certified production, 1.5 millions tons were Mass Balance.
GLOBAL REACH

CERTIFIED PRODUCTION

TOTAL TONS PER COUNTRY

Brazil: 3,886,465
Argentina: 373,514
Paraguay: 109,354
China: 53,450
India: 17,741
USA: 13,188
Uruguay: 11,520
Mozambique: 950
GLOBAL REACH

SALES EVOLUTION PER YEAR (TONS)
CREDITS AND MASS BALANCE

+28% IN TOTAL SALES VS. 2017

Mass Balance sales represented the 11% OF THE TOTAL SALES

<table>
<thead>
<tr>
<th>Year</th>
<th>Mass Balance Credits</th>
<th>Sales (in Tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>34,019</td>
<td>140,100</td>
</tr>
<tr>
<td>2012</td>
<td>43,080</td>
<td>441,053</td>
</tr>
<tr>
<td>2013</td>
<td>82,962</td>
<td>691,635</td>
</tr>
<tr>
<td>2014</td>
<td>56,000</td>
<td>1,297,712</td>
</tr>
<tr>
<td>2015</td>
<td>241,225</td>
<td>2,118,085</td>
</tr>
<tr>
<td>2016</td>
<td>95,772</td>
<td>1,944,949</td>
</tr>
<tr>
<td>2017</td>
<td>83,753</td>
<td>2,110,426</td>
</tr>
<tr>
<td>2018</td>
<td>316,742</td>
<td>2,802,722</td>
</tr>
</tbody>
</table>
GLOBAL REACH

SALES PER COUNTRY
COUNTRIES THAT PURCHASE RTRS SOY

<table>
<thead>
<tr>
<th>Country</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Netherlands</td>
<td>40.74%</td>
</tr>
<tr>
<td>Scandinavian Countries</td>
<td>14.96%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>11.76%</td>
</tr>
<tr>
<td>Brazil</td>
<td>11.55%</td>
</tr>
<tr>
<td>Spain</td>
<td>5.67%</td>
</tr>
<tr>
<td>Belgium</td>
<td>5.33%</td>
</tr>
<tr>
<td>France</td>
<td>4.47%</td>
</tr>
<tr>
<td>Germany</td>
<td>2.97%</td>
</tr>
<tr>
<td>Thailand</td>
<td>1.03%</td>
</tr>
<tr>
<td>Italy</td>
<td>0.52%</td>
</tr>
<tr>
<td>Argentina</td>
<td>0.36%</td>
</tr>
<tr>
<td>South Africa</td>
<td>0.34%</td>
</tr>
<tr>
<td>Chile</td>
<td>0.21%</td>
</tr>
<tr>
<td>Switzerland</td>
<td>0.13%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>
RTRS MULTI-STAKEHOLDER GLOBAL SOY PLATFORM

Facilitates an inclusive and multi-stakeholder dialogue on responsible soy to stimulate the global evolution towards a more sustainable supply chain.

RT14

LINKING DEMAND, FINANCE AND PUBLIC POLICIES

June 11 - 12 2019
RABOBANK Head Office
Croeselaan 18, Utrecht, the Netherlands
• The signatories of the Amsterdam Declarations Partnership (ADP) against imported deforestation identified RTRS´s Zero Deforestation and Zero Conversion Production Standard as one of the schemes that best meets the deforestation-free goals.

*Note: 85-90% of the European soy use is not verified deforestation-free according to the European Soy Monitor.*

• RTRS welcomes and endorses the role of Amsterdam Declarations (ADP) in making efforts towards deforestation-free sustainable commodities and the work performed with the European Commission.
  • EC published the Roadmap on a Communication on Stepping up EU Action against Deforestation and Forest Degradation, which meets the call made by the ADP signatories on 1 November 2018

The RTRS´s holistic certification scheme is a tool to deliver the global commitments, by which soy can be certified zero deforestation and zero conversion.

RTRS as global platform and certification scheme is part of the solution.
• **RTRS encourages collaborative work** with other associations, initiatives and protocols, to discuss, together with governments and the private sector, ways to **provide benefits and support to producers and organizations who strive every day for sustainability.**

RTRS believes that actions from Government and Multilateral Associations should aim to work in very close collaboration with existing multistakeholder structures rather than creating or fostering new ones.
THANK YOU!

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